

Project Management

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What is a Project?

The fundamental nature of a project is that it is a “temporary endeavor undertaken to create a unique product, service, or result.”¹



Source: <https://pixabay.com/de/photos/architektur-einfamilienhaus-1836070/>



account
we
defined
objective

Source: <https://pixabay.com/de/photos/gesch%C3%A4ft-zeit-termin-planung-uhr-4313966/>



Source: <https://www.uptick.com/blog/sales-vs-account-expansion/>

What is a Project Management?

As per the association of Project Management, it is defined as:

Project management is the application of processes, methods, skills, knowledge and experience to achieve specific project objectives according to the project acceptance criteria within agreed parameters. Project management has final deliverables that are constrained to a finite timescale and budget.

The UK Association of Project Management (APM) provides a definition for project management as:

The planning, organization, monitoring and control of all aspects of a project and the motivation of all involved to achieve the project objectives safely and within agreed time, cost and performance criteria. The project manager is the single point of responsibility for achieving this.

As per the Guide to the Project Management Body of Knowledge (PMBOK 5[®] Guide) – Fifth Edition, 2013

Project management is the application of knowledge, skills, tools, and techniques to project activities to meet the project requirements.

According to International Journal of Project Management, 1996, it can also be defined as:

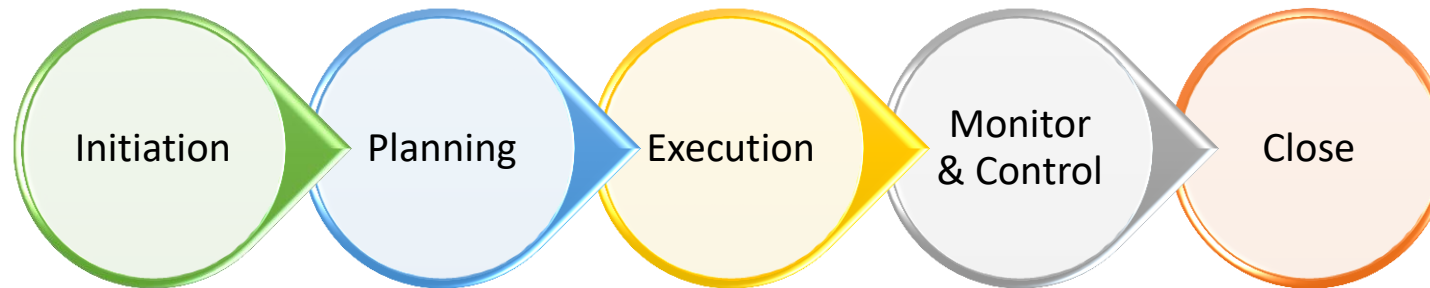
the art and science of converting vision into reality.

What is a Project Management?

As per the Guide to the Project Management Body of Knowledge (PMBOK 5[®] Guide) – Fifth Edition, 2013

Project management is the application of knowledge, skills, tools, and techniques to project activities to meet the project requirements.

Phases in Project management



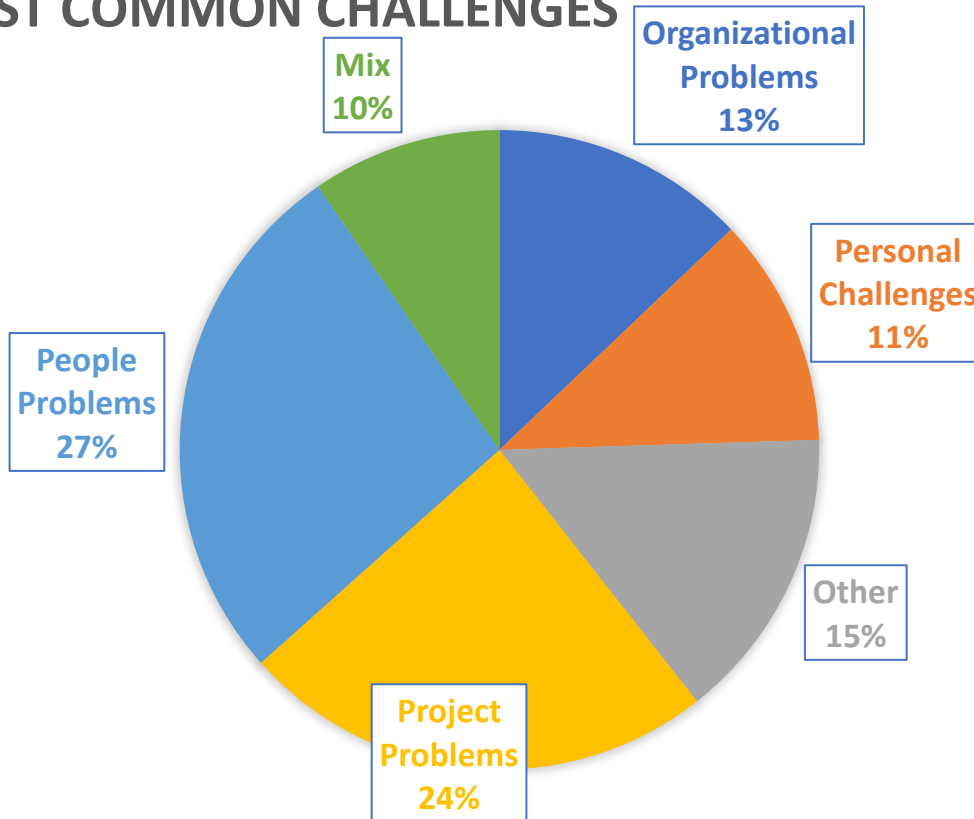
Source: Project Management Institute. A Guide to the Project Management Body of Knowledge (PMBOK 3[®] Guide) – Fifth Edition , page 5 accessed on 31/10/2020 at 16.10

Source: <https://www.usbr.gov/pm/docs/Project-Management-Framework-Report.pdf>, page vii, accessed on 30/10/2020 at 15.00

Source: <https://www.projectmanager.com/blog/project-management-processes-phases>, accessed on 31/10/2020 at 18: 15

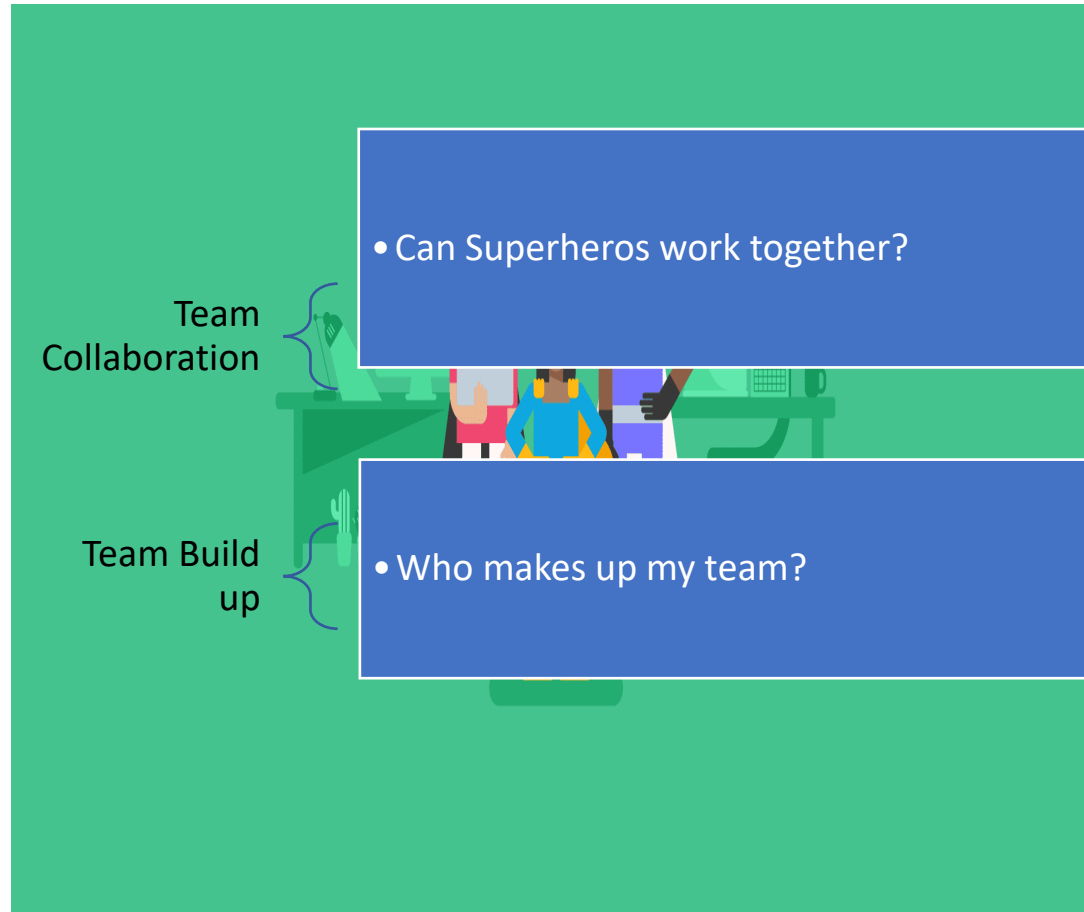
Challenges in Project Management

MOST COMMON CHALLENGES



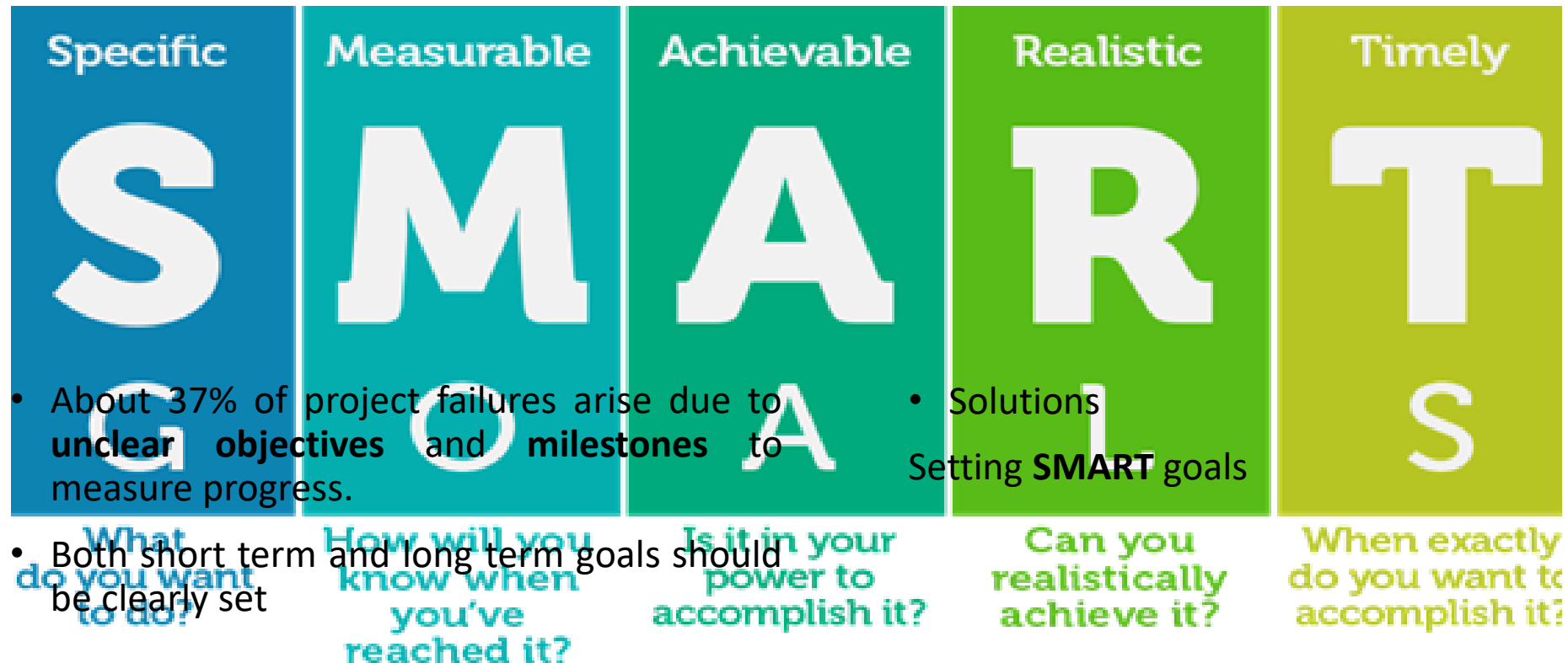
- People E.G Stakeholders, Expectations, Project Team
- Project E.G Deadlines, Scope, Tools, Resources
- Organizational E,g Leadership, Risk Management, Misunderstanding Management Roles, Quality Audits
- Communication E.G Motivation, Personal Skills, Organization
- Others E.G Project Unknowns, Company Politics Etc

Challenge 1: Project Team



- Solutions
- Team collaboration
 - Use Praise to boost performance
 - Employee Motivation
 - Co-create
 - Communicate effectively
- Team Build up

Challenge 2: Undefined Goals



Challenge 3: Communication



Communication is the function that integrates cost, scope and time management to achieve a quality product, service or result.

➤ Solutions

- Clear communication via all the mediums
- Transparency
- Status report/Timeline

Challenge 4: Time Management



Fail to accurately account for the time required to perform various tasks.

Leads to Project Overruns.

► Solutions

- Start Tracking Time And Estimate Level of Effort
- Set Clear Priorities for The Tasks
- Set yourself Shorter Deadlines

Source: <https://brooksgroup.com/sales-training-blog/time-management-tips-for-salespeople>, accessed on 2/11/2020 at 20.30

Source: <https://blog.capterra.com/project-management-challenges-faced-by-project-teams/>, accessed on 2/11/2020 at 20.45

Source: <https://teamdeck.io/project-management/time-management-strategies/>, accessed on 2/11/2020 at 21.00

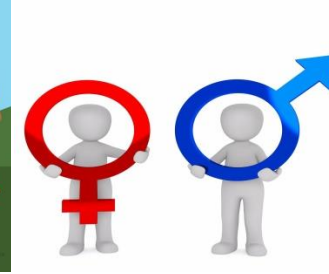
Challenge 5: Expectations



Expectation is a strong belief that something will happen on the basis of assumptions and experiences.

➤ Solutions

- Project planning: Tackling assumptions and creating right expectations
- Project execution: Team meetings, so everyone fully understands the project
- Communication to reduce assumptions and preconceptions



Conflict: A process that begins when one party perceives that another party has negatively affected, or is about to negatively affect, something that the first party cares about.- Robbins, Stephen P., and Tim Judge.



Traditional Viewpoint

Interactionist

Resolution-Focus Viewpoint



Classes of Conflicts

- Individual Conflict
- Organizational Conflict
- Inter- Organizational Conflict



Personality Clashes

- Interdependence Conflict
- Style Difference
- Background Difference



PersonalityClashes

IntraIndividualConflict

StyleDifference

BackgroundDifference

Functional

InterIndividualConflict

ResolutionFocus

AshokLeyland

RelationshipConflict

BackgroundDifferences

TaskConflict

ConflictManagementBackground

ConflictManagementConflictMona

IndividualConflict

Disfunctional

Traditional

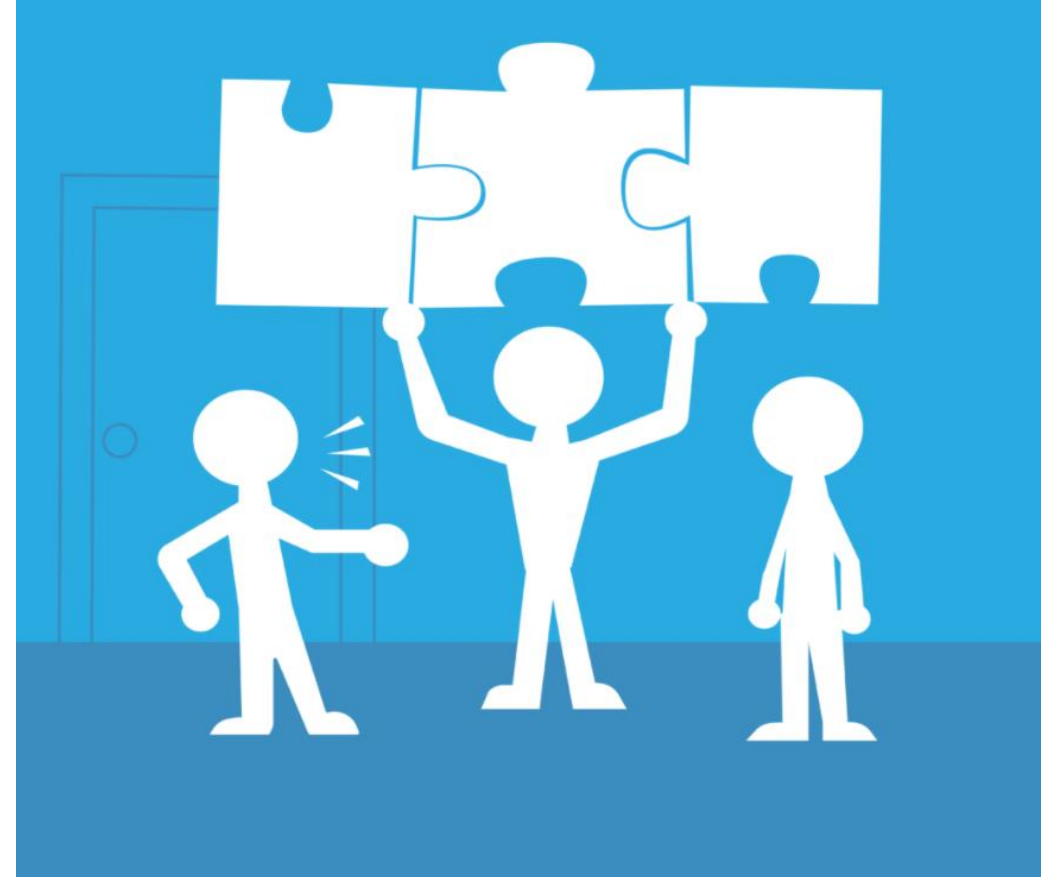
Amazon

Interactionsit

ProcessConflict

Solutions for Conflict Management

- Hard Disagreement Vs Soft Suggestion.
- Weekly Deadlines Like in Agile Practice.
- Task Distribution based on skills and Collaboration.
- Common Style for working for all.
- Fact vs Stories approach.



Summary

- *Project management is the application of knowledge, skills, tools, and techniques to project activities to meet the project requirements.*
- *Challenges in PM: Project team, undefined goals, communication, time management, expectations and respective solutions.*
- *Types of conflicts in PM: Traditional Viewpoint, Interactionist, Resolution-Focus Viewpoint*
- *Perspective solutions to manage the conflicts.*



Thanks!